

1935 - 2025
HONORING THE PAST.
A BRIDGE TOWARD THE FUTURE.

2 0 2 4 A N N U A L R E P O R T



SACRAMENTO
CREDIT UNION

CELEBRATING OUR 90TH ANNIVERSARY SERVING THE GREATER SACRAMENTO REGION

90

THANK YOU TO OUR VALUED MEMBERS

For nearly 90 years, Sacramento Credit Union has been dedicated to helping our members achieve financial success. Since 1935, we have remained committed to providing trusted financial solutions and personalized service, always keeping your best interests at heart.

Your trust has been the foundation of our growth and success. Whether you're saving, buying a home, or planning for the future, we are honored to be your financial partner. We understand that financial well-being is more than just numbers — it's about security, opportunity, and peace of mind.

Our history is built on the principle of people helping people, and that will never change. As we look ahead, we are excited to continue evolving, offering innovative tools and resources to make managing your finances easier and more rewarding. No matter where life takes you, we will be here — just as we have been since 1935.

Thank you for choosing Sacramento Credit Union. Your membership means everything to us, and we are grateful for the opportunity to serve you today and in the years to come.

SACRAMENTO CREDIT UNION

90

ANNUAL REPORT 2024

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A LEGACY OF BUILDING BRIDGES TOWARD A FUTURE OF FINANCIAL SUCCESS.

A Legacy of Growth. A Future of Possibility.

In 2025, Sacramento Credit Union proudly marks 90 years of dedicated service to our members and the community, providing valuable banking products and services. Since our establishment in 1935, we have steadfastly adhered to our mission of enhancing our members' financial well-being through sound financial solutions.

While we have embraced innovative technologies to make banking more convenient and efficient, we have remained true to the core principles that have driven our success for nearly a century.

We are pleased to report that our strong performance in fiscal year 2024 highlights the safety and soundness of Sacramento Credit Union, as well as our unwavering commitment to serving our members.

Economic Overview

In 2024, inflation continued to be a major concern, with many individuals feeling the strain of rising prices for everyday goods and services. Despite efforts to control inflation, it persisted, affecting household budgets. Even with the Federal Reserve rate cuts, borrowing costs remained elevated.

Amid these challenges, we capitalized on opportunities to support both savers and borrowers. We introduced competitively priced loans and offered certificate specials to attract and retain deposits. These measures provided our members with the financial solutions needed to navigate this challenging environment.

Commitment to Innovation

We accelerated our investments in technology, including the use of artificial intelligence (AI), to make banking easier and more secure. AI will help us streamline operations, personalize member interactions, and deliver a seamless banking experience. We have also strengthened our efforts to keep banking systems secure and protect members from scams and fraud.

Financial Performance

Sacramento Credit Union demonstrated robust financial health for the fiscal year ending September 30, 2024, with strong performance across all key metrics:

- **Net Earnings (ROA):** Achieved \$9,268,007, equating to 117.7 basis points on average assets of \$787,246,604.
- **Net Worth Growth:** Increased by \$8.7 million or 8.68%, resulting in a net worth-to-assets ratio of 13.03%.
- **Deposits:** Total deposits rose by \$22.1 million or 3.65%, with significant growth in term deposits, driven by member demand for higher yields.
- **Loan Portfolio:** Expanded by \$18.4 million or 4.62%, primarily due to first mortgages. The portfolio maintained strong performance, with a low delinquency rate of 0.07% for loans 60 days or more past due and net loan charge-offs at 0.13%.

SUPERVISORY COMMITTEE REPORT

Safe, Secure, & Financially Sound.

Looking Ahead

As we commemorate our 90th anniversary, we extend our heartfelt gratitude to every member, employee, and member of the Board of Directors and Supervisory Committee. Together, we honor our legacy while preparing for a strong and successful future.

Our commitment remains unwavering: to provide prompt, competitive, and quality financial services in a friendly, professional, and prudent manner. We deeply appreciate the trust our members place in us and will continue working to ensure your finances are safe, secure, and successful.

Thank you for your trust, your membership, and for being an essential part of Sacramento Credit Union's enduring legacy.

Sincerely,

*Les Brown, Chair, Board of Directors
and Bhavnesh Makin, President/CEO*

The Supervisory Committee meets periodically with management and independent accountants to review the work of each and to satisfy themselves that each person properly discharges their responsibilities.

Additionally, the Committee reviews and examines various credit union internal policies, internal controls, and procedures throughout the course of the year to ensure that members' assets are protected.

RSM US LLP, a licensed CPA firm, was retained to perform the 2024 annual audit of the credit union's financial statements.

Its examination included a study and evaluation of Sacramento Credit Union's accounting systems, procedures, internal controls and other auditing procedures sufficient to provide assurance that the financial statements are accurate.

Submitted by:

*Sophia McBeth-Childs, Chair,
Supervisory Committee*

STATEMENT OF FINANCIAL CONDITION

YEARS ENDED SEPTEMBER 30, 2024 AND 2023

Sacramento Credit Union proudly supports the community by sponsoring organizations, local events, and youth sports



14

Local Youth Sports Supported



20

Community Events Sponsored



6

Law Enforcement Events Sponsored



804

Pounds of Food Donated

	2024	2023
Assets		
Cash and cash equivalents	\$ 142,246,397	\$ 58,207,499
Investments	242,907,857	230,528,243
Loans, net of allowance for credit losses	415,724,563	397,915,087
Accrued interest receivable	2,000,285	1,587,607
Premises and equipment, net	3,480,831	3,919,070
National Credit Union Share Insurance Fund deposit	5,535,343	5,516,555
Right-of-use assets	3,321,143	3,589,391
Other assets	<u>19,965,752</u>	<u>11,676,053</u>

Total Assets	<u>\$ 835,182,172</u>	<u>\$ 712,939,506</u>
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Liabilities & Members' Equity

Liabilities:

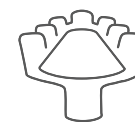
Members' shares	\$ 626,170,874	\$ 604,097,973
Borrowed Funds	89,200,000	0
Lease Liabilities	3,424,768	3,647,479
Accrued expenses and other liabilities	<u>7,578,759</u>	<u>5,074,257</u>
Total Liabilities	<u>726,374,402</u>	<u>612,819,708</u>

Members' Equity	<u>108,807,770</u>	<u>100,119,798</u>
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Total Liabilities and Equity	<u>\$ 835,182,172</u>	<u>\$ 712,939,506</u>
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STATEMENT OF INCOME

YEARS ENDED SEPTEMBER 30, 2024 AND 2023



BOARD OF DIRECTORS

Les Brown	Chair
Willie L. Southward III	Vice Chair
Aron Brewer	Secretary-Treasurer
Jim Culleton	Director
Ross Huggins	Director
Herman Li	Director
Judy McGarry	Director

SUPERVISORY COMMITTEE

Sophia McBeth-Childs	Chair
Remie Diva	Secretary
Gene Webb	Member
Beverly Skeaton	Member
Hannah Gabriel	Member



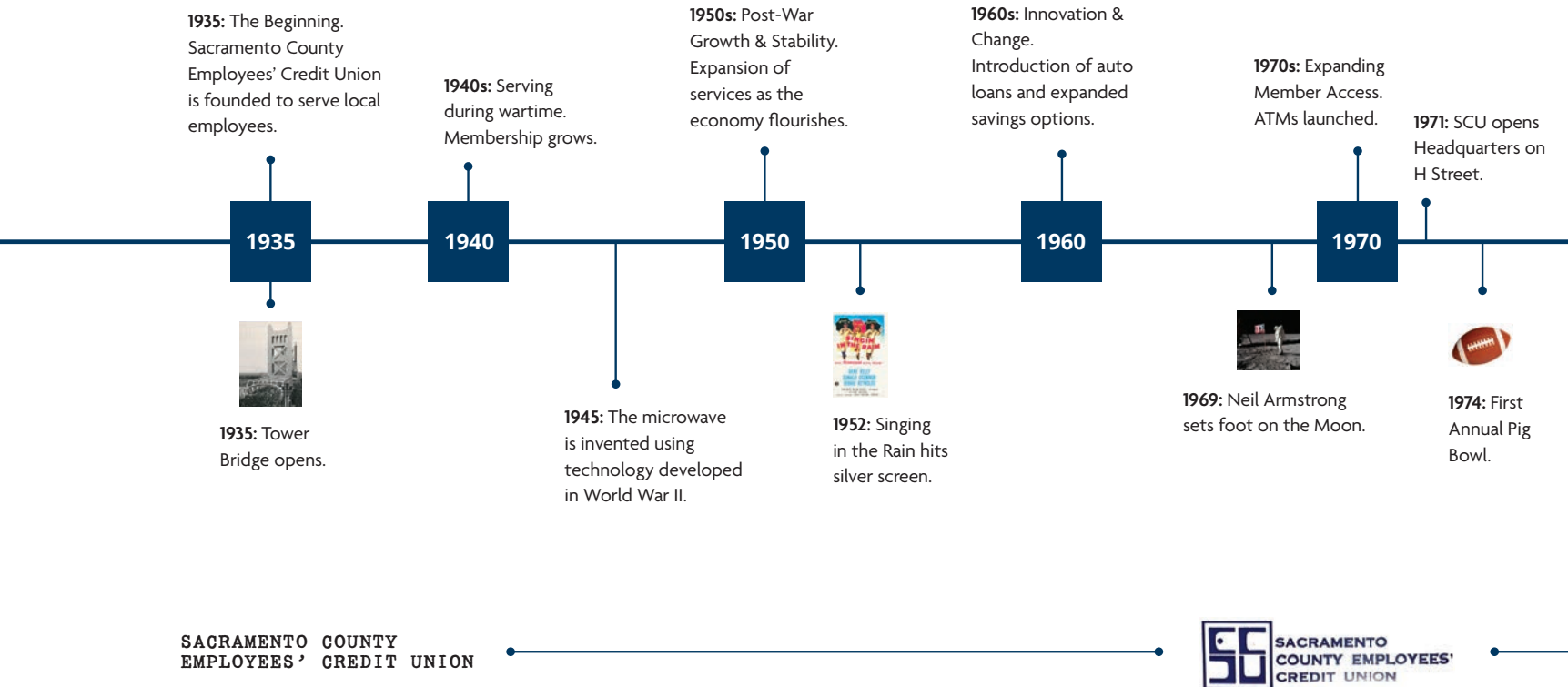
BRANCH LOCATIONS

Elk Grove	8351 Elk Grove Blvd., Ste. 600
Fair Oaks	8100 Madison Ave.
Folsom	1705 Iron Point Rd., Ste. 100
Roseville	5005 Foothills Blvd., Ste. 1E
Sacramento	3660 Bradshaw Road 800 H Street 3102 Arden Way

	2024	2023
Interest Income:		
Loans	\$ 19,517,008	\$ 15,351,264
Investments and Cash Equivalents	<u>10,879,734</u>	<u>5,638,125</u>
	30,396,742	20,989,389
Interest Expense:		
Members' Shares	8,002,592	4,082,311
Borrowed Funds	<u>3,526,044</u>	<u>308</u>
	11,528,636	4,082,619
Net Interest Income before Provision for Credit Losses	<u>18,868,106</u>	<u>16,906,770</u>
Provision for Credit Losses:		
Provision for Credit Loss on Loans	540,791	591,956
Provision for Credit Loss on off-balance sheet exposures	<u>19,841</u>	<u>0</u>
	560,632	591,956
Net Interest Income after Provision for Credit Losses	<u>18,307,474</u>	<u>16,314,815</u>
Noninterest Income:		
Net gains on sales of loans	7,617	19,605
Service charges and other fees	1,368,717	1,595,917
Other noninterest income	<u>6,307,014</u>	<u>5,067,005</u>
Total Noninterest Income	<u>7,683,348</u>	<u>6,682,527</u>
Noninterest Expense:		
Salaries and Benefits	9,616,103	8,995,509
Operations	5,434,955	5,583,982
Occupancy	<u>1,671,758</u>	<u>1,531,221</u>
Total Noninterest Expense	<u>16,722,815</u>	<u>16,110,712</u>
Net Income	<u>\$ 9,268,007</u>	<u>\$ 6,886,629</u>

Since 1935 we have strived to make the financial lives of our members better every day and every year.

Over the many decades since 1935 we have evolved alongside cultural and technological shifts to support our members. We continue to focus on providing relevant banking products and services in a prudent manner.



Our members are the building blocks that bridge across every generation.

Since 1935, Sacramento Credit Union has been committed to serving the evolving financial needs of each generation. We recognize that every era brings unique challenges and opportunities, from building financial security during the Great Depression to navigating the digital banking revolution today.

The Silent Generation (1928–1945) – Raised during the Great Depression and WWII, they value financial security, loyalty, and savings. Many built strong financial foundations through disciplined money management.

Baby Boomers (1946–1964) – Experienced post-war economic prosperity, homeownership booms, and workplace pensions. They prioritize retirement planning, investments, and traditional banking relationships.

1985: Changed name to Sacramento Credit Union, launched new logo and expanded community charter serving seven counties.



1980s: Digital Banking emerges.

1990s: SCU launches first website, offering digital access. Assets reach \$59MM.

2000s: Introduction of online banking.

2010s: SCU reaches \$330MM in assets.

2020: SCU opens up a seventh branch in Folsom.

2024: Secure and strong & ready to meet the future. Assets reach \$760MM.

1980

1990

2000

2010

2020

2025

RUN TO FEED THE HUNGRY

1994: 796 participants turned out for the first Thanksgiving run in Mid-town Sacramento.

2007: Apple iPhone released.



2020s: Supporting members through COVID-19.

2025: New Sacramento Credit Union logo launched.



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CREDIT UNION

Generation X (1965–1980) – The first tech-adaptive generation, balancing traditional banking with early digital tools. They emphasize financial independence, homeownership, and retirement savings.

Millennials (1981–1996) – Came of age during the tech boom and Great Recession, embracing digital banking, student loans, and values-driven financial choices like sustainability and fintech solutions.

Generation Z (1997–2012) – Digital natives who expect mobile banking, instant access, and personalized financial services. They prioritize financial literacy, side hustles, and debt management.

Generation Alpha (2013–Present) – The first fully AI-era generation, growing up with digital finance, cryptocurrency, and mobile-first banking. Their financial habits will be shaped by automation and innovation.




SACRAMENTO CREDIT UNION
IS COMMITTED TO HELPING OUR MEMBERS
HAVE A MORE SUCCESSFUL FINANCIAL FUTURE.



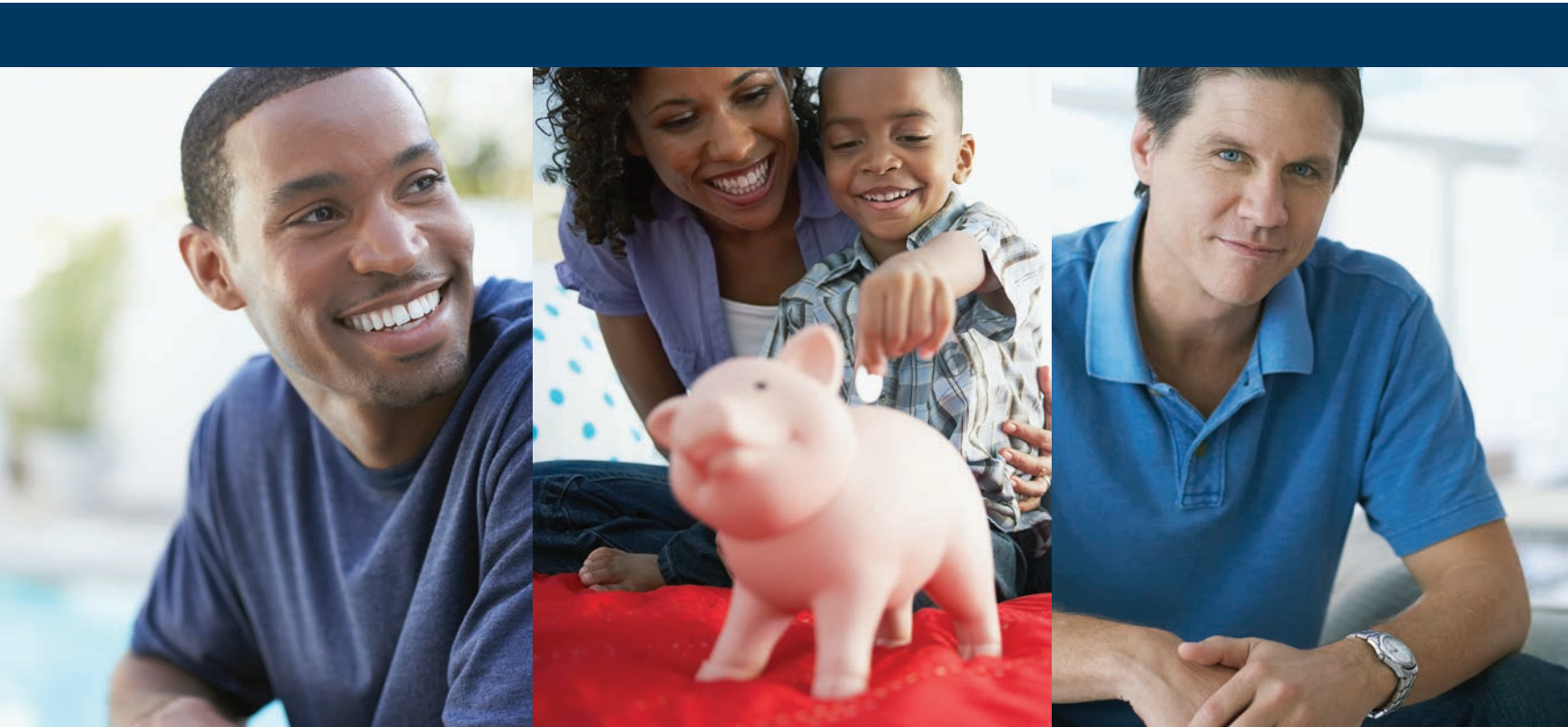
A 90-YEAR LEGACY OF MAKING FINANCIAL LIVES BETTER.

**Our connection to the communities that
we serve is stronger than ever.**

Since our founding in 1935, we've proudly supported Sacramento County Employees — a tradition that remains strong 90 years later. In 1985, we successfully expanded our charter to include seven counties surrounding Sacramento. This expansion has allowed us to serve more members, and make more financial lives better every year.



**Open flap and explore
our timeline of success
from 1935 - 2025!**



A BRIDGE TO YOUR FUTURE.

As we move into 2025 and beyond, Sacramento Credit Union is prepared to help members craft a financially successful bridge to the future. No matter what stage of life you are at, we exist to make your financial future more successful and secure. Whether saving for a home, planning for retirement, or adapting to emerging financial trends, we will remain a trusted partner.

OUR MISSION BEGINS WITH MEMBER SUCCESS.

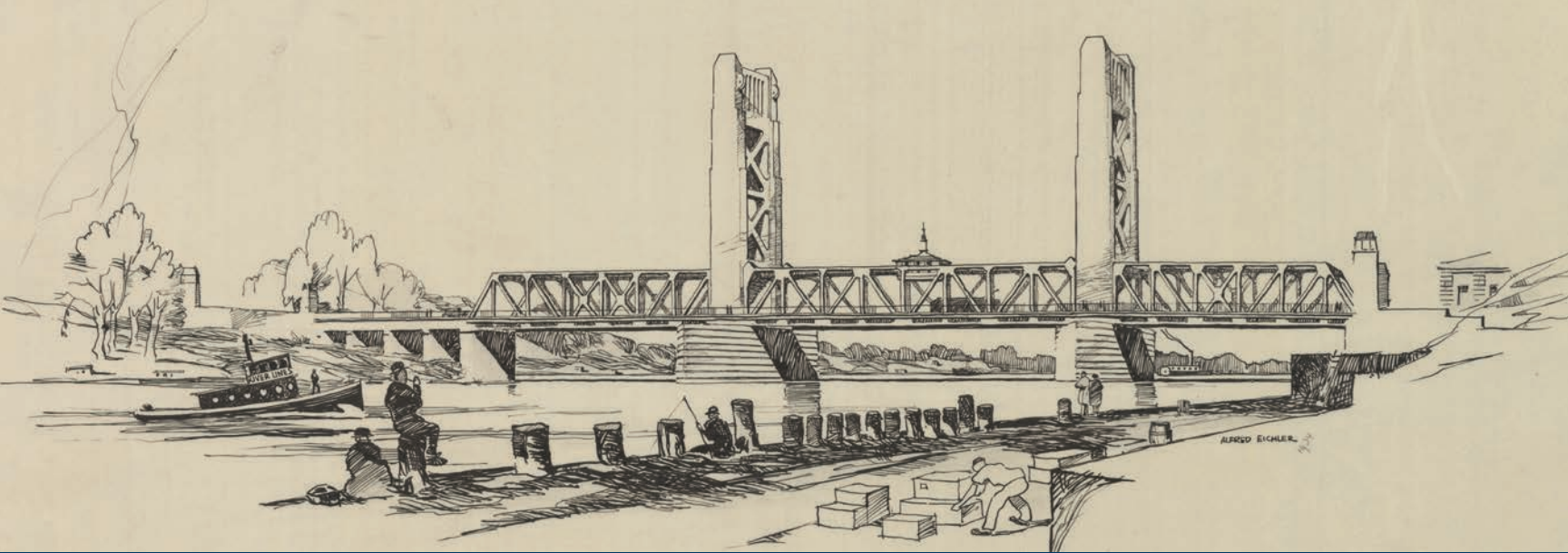


WE THANK YOU FOR YOUR MEMBERSHIP.



SACRAMENTO
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THANK YOU FOR YOUR MEMBERSHIP.



1934: ALFRED EICHLER,
TOWER BRIDGE DESIGNER



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